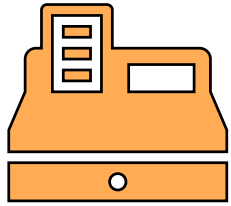




FINANCIAL HIGHLIGHTS

First Quarter Ended June 30, 2024



Product Sales

\$140.0M

4.3% *Prior Year Variance*



1.9M

Transactions

\$41.10

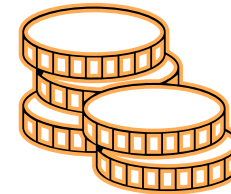
Average Ticket Size



Gross Profit

\$70.9M

1.5% *Prior Year Variance*



Net Income

\$49.3M

(3.6%) *Prior Year Variance*

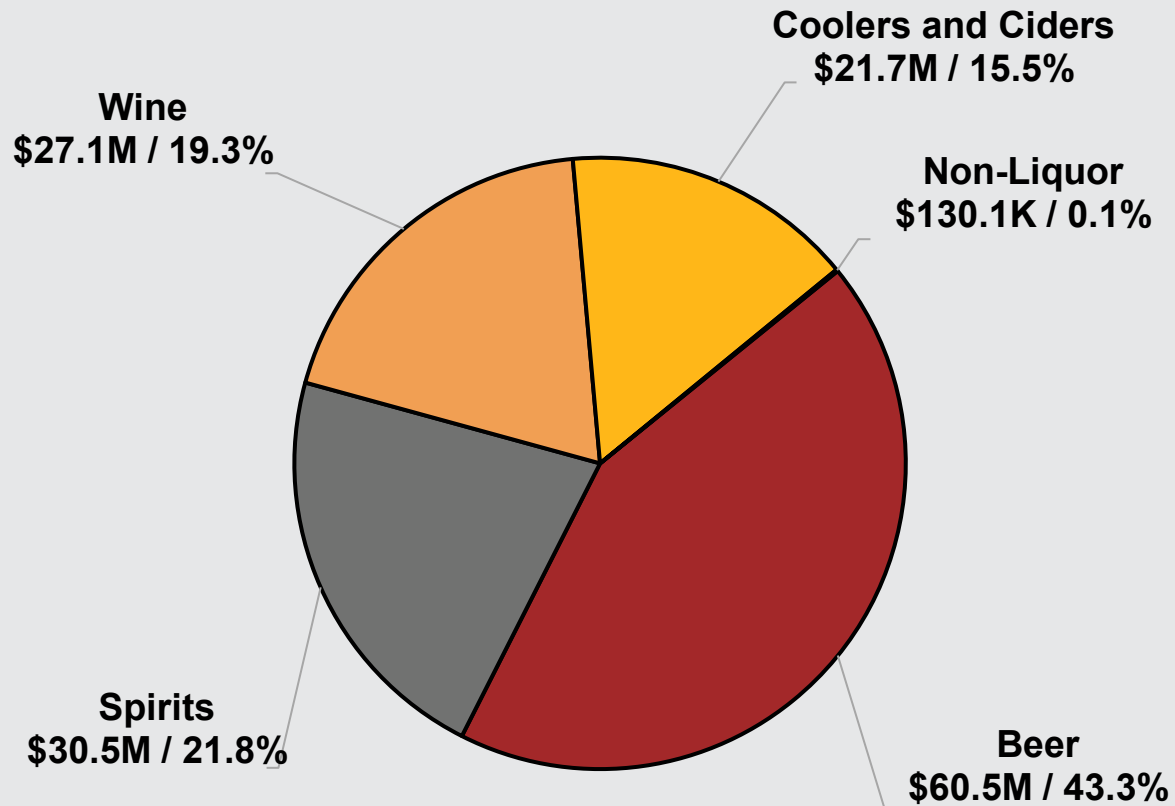
Gross profit does not account for expenses beyond the cost of goods sold; while net income accounts for all expenses incurred, such as salaries, depreciation, and rent.



PRODUCT SALES

First Quarter Ended June 30, 2024

Sales by Product



Sales by Channel

