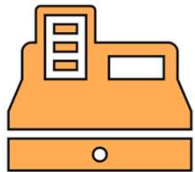




# FINANCIAL HIGHLIGHTS

## Third Quarter Ended January 1, 2023



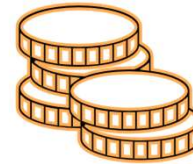
*Product Sales*  
**\$137.7M**  
1.8% *Prior Year Variance*



**1.9M**  
*Transactions*  
**\$44.54**  
*Average Ticket Size*



*Gross Profit*  
**\$72.4M**  
(0%) *Prior Year Variance*



*Net Income*  
**\$54.0M**  
9.2% *Prior Year Variance*

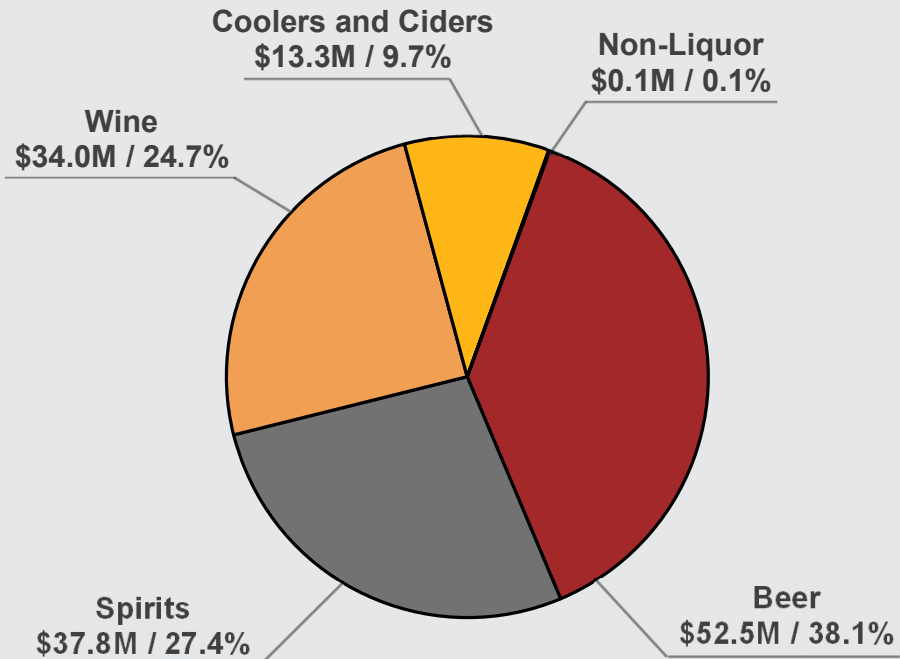
***Gross profit does not account for expenses beyond the cost of goods sold; while net income accounts for all expenses incurred, such as salaries, depreciation, and rent.***



# PRODUCT SALES

## Third Quarter Ended January 1, 2023

### Sales by Product



### Sales by Channel

