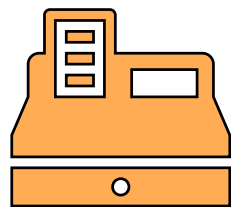




FINANCIAL HIGHLIGHTS

Fourth Quarter Ended April 2, 2023

DRAFT



Product Sales

\$103.9M

(3.2%) Prior Year Variance



1.6M

Transactions

\$38.63

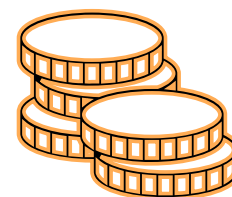
Average Ticket Size



Gross Profit

\$54.2M

(5.1%) Prior Year Variance



Net Income

\$35.9M

(6.1%) Prior Year Variance

Gross profit does not account for expenses beyond the cost of goods sold; while net income accounts for all expenses incurred, such as salaries, depreciation, and rent.

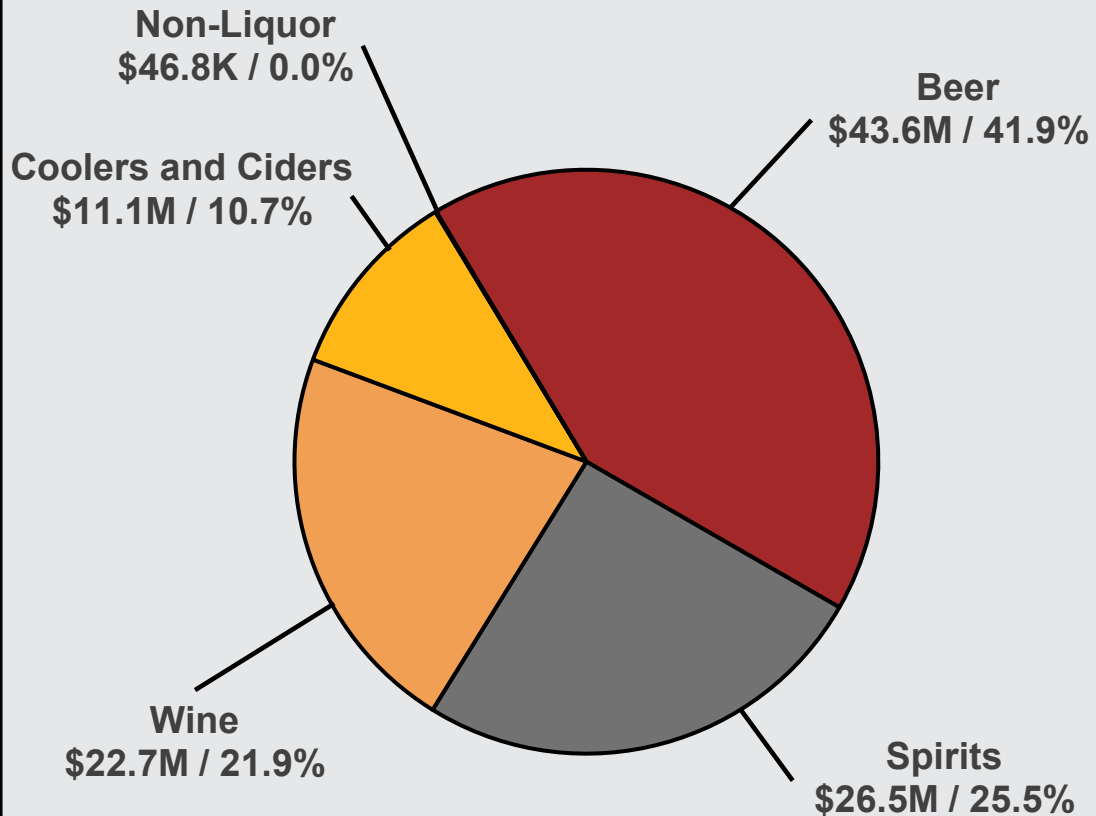


PRODUCT SALES

Fourth Quarter Ended April 2, 2023

DRAFT

Sales by Product



Sales by Channel

